



向海图强 合作发展 助力构建高水平战略性中马命运共同体

March Toward Maritime Power, Development Through Cooperation
Contributing to High-level Strategic China-Malaysia Community with Shared Future

广西北部湾国际港务集团有限公司副总经理 周延

2025年11月

Zhou Yan, Deputy General Manager of Guangxi Beibu Gulf International Port Group Co., Ltd.

NOVEMBER 2025

目录 Content

01

北部湾港集团简介

Introduction of Beibu Gulf Port Group

02

北部湾国际门户港介绍

Overview of Beibu Gulf International Gateway Port

03

马来西亚“港-产-园”合作情况

Overview of "Port-Industry-Park" Cooperation in Malaysia

04

迈向下一代港口

Towards a New-Generation Port



北部湾港集团简介

Introduction of Beibu Gulf Port Group

北部湾港集团介绍 Introduction to Beibu Gulf Port Group



广西北部湾国际港务集团有限公司成立于2007年，是广西政府直属的大型国有独资企业。既是一个经营实体，也是广西实施国家重大战略的平台，是广西实施“一带一路”倡议的践行者，是推进西部陆海新通道、北部湾国际门户港和国际枢纽海港、西江黄金水道建设的主力军，以及打造“向海经济”的排头兵。

Established in 2007, Guangxi Beibu Gulf International Port Group Co., Ltd. is a large wholly state-owned enterprise directly under the Guangxi government. It is not only the primary investor and operator of public ports along the Guangxi coast, but also a practitioner of the "Belt and Road" initiative, the main force in developing the New International Land-Sea Trade Corridor, the Beibu Gulf International Gateway Port and International Hub Seaport, and the Xijiang Golden Waterway, as well as the pacesetter in developing "marine-oriented seaward economy."

中国企业
500强

Top 500 Chinese
Enterprises

中国服务业
企业500强

Top 500 Chinese Service
Enterprises

中国战略性新兴产业
产业领军企业

Leading Enterprises in China's
Strategic Emerging Industries

AAA级主体
信用评级

AAA-Rated Principal Credit
Rating

穆迪Baa3
投资级国际评级

Moody's Baa3 Investment Grade
International Rating

经过18年的发展壮大，
形成五大业务板块。
After 18 years of
growing and expanding,
it has developed into
five major business
sectors.



业务拓展至中国香港地区
以及新加坡、马来西亚、
文莱、泰国、越南等国家。
The business has
expanded to Hong
Kong as well as
countries such as
Singapore, Malaysia,
Brunei, Thailand and
Vietnam.

北部湾国际门户港建设情况

Overview of Beibu Gulf International Gateway Port

北部湾国际门户港建设情况

Overview of the Beibu Gulf International Gateway Port



2019年,《西部陆海新通道总体规划》将北部湾港定位为北部湾国际门户港

In 2019, the "Master Plan of the Western Land-Sea Corridor" designated Beibu Gulf Port as the Beibu Gulf International Gateway Port.

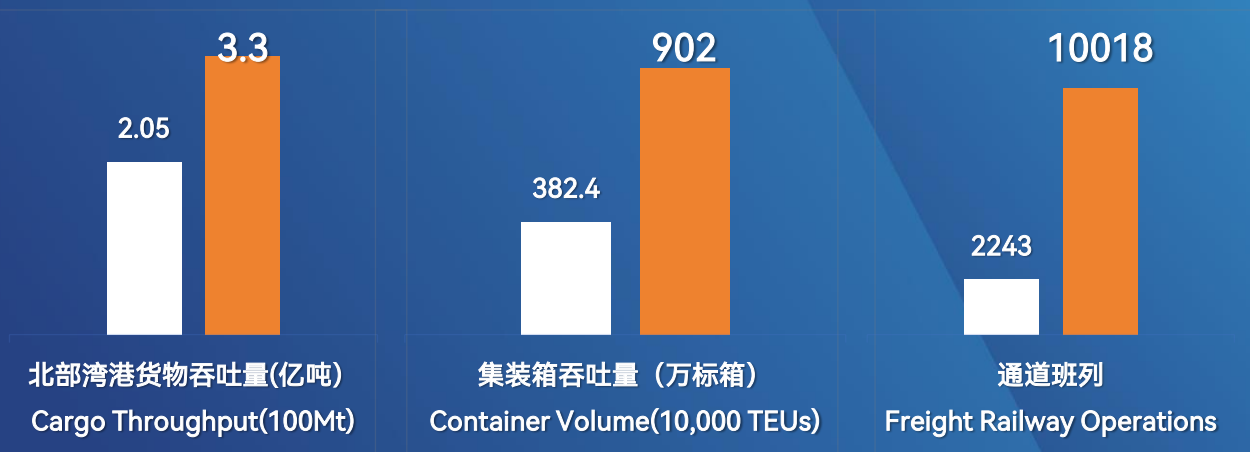
2021年,《国家综合立体交通网规划纲要》将北部湾港定位为国际枢纽海港

In 2021, the "National Integrated Spatial Transportation Network Plan Outline" positioned Beibu Gulf Port as an International Hub Seaport.

高质量完成通道关键任务,西部陆海新通道班列快速增长

High-quality execution of the key tasks, rapid growth in Western Land-Sea Trade Corridor freight trains.

2019-2024 完成情况 Key Growth Metrics:



北部湾国际门户港建设情况

Overview of the Beibu Gulf International Gateway Port



北部湾港作为国际陆海贸易新通道的国际门户港，具有**四大优点**。

As the international gateway port of the New International Land-Sea Trade Corridor , Beibu Gulf Port boasts **4 core strengths**.

01. 区位优势
Strategic Location

02. 设施优
Excellent Facilities

03. 服务优
High-quality Services

04. 潜力优
Exceptional Potential

01. 区位优势 Strategic Location



北部湾港是天然的深水良港，位于中国五大港口群之西南沿海港口群，地处中国华南经济圈、西南经济圈与东盟经济圈的结合部，是新通道陆海连接的关键枢纽，是中国大陆距离马六甲海峡最近的沿海港口，是中国西南地区面向东盟国家最便捷的出海通道。

As a natural deep-water port with open waters and no siltation, located at the junction of South/Southwest China Economic Circle and the ASEAN Economic Circle, Beibu Gulf Port is the **nearest coastal port** on the Chinese mainland to the Strait of Malacca. It serves as **the most economical and convenient sea passage** for southwest and central-south China to engage with ASEAN countries.

距巴生港1500海里

1500 nautical miles from Klang Port

距关丹港1200海里

1200 nautical miles from Kuantan Port

图



连通

西江流域

北部湾港

2026年建成后

缩短西南地区货物出海航程 (较由珠三角地区)

560公里以上

年节约运输成本**超52亿元**
实现西江航道与北部湾港贯通
广西得以江河直接通航入海



Pinglu Canal:
Connecting the Xijiang River Basin to the Beibu Gulf Port, it serves as the backbone project of the New International Land-Sea Trade Corridor.

Upon its scheduled completion in 2026, the canal is projected to reduce the shipping distance for cargo from China's southwestern region by **over 560 km**, **annual transportation cost savings exceed 5.2 billion CNY**.



平陆运河始于南
150公里横州市西津
江口。经沙坪河与南
用州江分岔水。经南
江干流南下进入北海
港海域。线路全长
里。形成连接北部
和珠江—西江经济
南。贵州、广西由北
的出海大通道。运河
航通标准建设。通
吨级船舶。通过建
级枢纽对全河段进行
化。采用开挖、疏浚
取直等工程措施建

02.设施优 Excellent Facilities

北部湾港货物年通过能力约**5亿吨**，集装箱年通过能力**1100万标箱**，
最大可靠泊**30万吨级油轮、20万吨级集装箱船、20万吨级干散货船**。

货物吞吐量和集装箱吞吐量在中国沿海港口中分别排**第9位**和**第8位**
在全球港口中分别排**第12位**和**第22位**



The Beibu Gulf Port has an annual cargo handling capacity of about **500 million tons** and an annual container handling capacity of **11 million TEUs**, having the largest reliable berth for **300,000 DWT oil tanker, 200,000 TEU container ship and 200,000 DWT bulk carrier**.

Nationally, Beibu Gulf Port ranks:

9th in terms of cargo throughput.

8th in terms of container throughput.

Globally ranks:

12th for cargo throughput.

22nd for container throughput.

02.设施优 Excellent Facilities

“十四五”以来集团已投资超350亿元建设北部湾港，已建成全球首创U型工艺布局、中国首个海铁联运自动化集装箱码头、中国新建规模最大的数字化散货堆场、广西最大自动化干散货泊位，广西首个通过中国港口协会“四星级”绿色港口等级现场评审的码头。

The Beibu Gulf Port invests over 35 billion CNY in recent 5 years for port construction, it has built the world's first U-shaped process layout, China's first sea rail intermodal automated container terminal, and China's largest newly built digital bulk cargo yard, the largest automated bulk cargo berth and the first terminal that has passed the "Four-Star" Green Port assessment in Guangxi.



03.服务优 High-quality Services

目前，已开通
集装箱航线**96**条
96 container
routes

内贸航线**38**条
38 Domestic (internal
trade) routes to various
destinations within
China

外贸航线**58**条
58 international (foreign
trade) routes connecting
to global markets

其中，到东盟**44**条
44 routes to ASEAN
countries.
到马来西亚**16**条
16 routes to Malaysia



北部湾港装卸货类齐全

中国交通部统计口径的全部17大货类均能装卸。

Beibu Gulf Port is equipped to handle a full range of cargo types, including all 17 major categories as recognized by China's Ministry of Transport.

北部湾港集团及下属北港股份、北港物流均荣获中国“5A级物流企业”称号，达到国内物流企业最高评估标准。

Beibu Gulf Port Group & subsidiaries: China "5A Logistics Enterprise", meets national top standards.

危险货物作业资质实现升级，目前已覆盖多类危险货物作业，包含烟花爆竹等特定危险品集装箱直装直取资质，助力危险货物集装箱船舶过境常态化，进一步提升港口服务能力。

Dangerous goods handling qualification upgraded. Covers multiple dangerous goods types (including direct loading/unloading of fireworks containers), enabling regular transit of dangerous goods container ships, enhancing port service capacity.

北港物流、远海供应链、北部湾联运、新通道公司等深度协同，铁海联运、跨境公路运输、国际铁路运输”三位一体“运输体系，共同为西部陆海新通道提供物流服务支撑。

Relevant logistics enterprises collaborate to build a 'rail-sea intermodal, cross-border road, international railway transport' system, supporting the Western Land-Sea New Corridor's logistics services.

海铁联运一体化取得新突破

作业区域
海关监管
业务营销
信息系统
生产组织
五个一体化

"Five Integrations":

Operational Areas, Customs Supervision,
Business Marketing, Information Systems,
Production Organization

在全国范围内首次实现港口与铁路系统的实时对接

Breakthroughs in Intermodality: The first-ever nationwide real-time integration of port and railway systems has been achieved.



03.服务优 High-quality Services

提供“一口价”、“一单制”的全程物流服务，“一口价”线路达到190条，比原来分段计费降低费用约28%；“一单制”完成2.7万票，有效降低物流成本。

Provide “one-price”、“one-order” integrated logistics services. The “one-price” logistics solution is now available on 190 routes, reducing costs by approximately 28% compared to original segmented pricing. The “one-order” completes 27000 orders, effectively reducing logistics costs.



03.服务优 High-quality Services



西南分部

Southwest China Branch Service

区域 Region	联系人 Contact	联系电话 Phone
联系人 General Contact	胡欢 (Hu Huan)	+86 18977180755
重庆/甘肃及其他西北地区 Chongqing/Gansu & Northwest regions	毛兴冲 (Mao Xingchong)	+86 15730066348
四川 Sichuan	黄玉婷 (Huang Yuting)	+86 15196628872
云南 Yunnan	叶芳 (Ye Fang)	+86 13187852898
贵州 Guizhou	刘东飞 (Liu Dongfei)	+86 13765008088
湖南 Hunan	何嘉源 (He Jiayuan)	+86 13977073990

北部湾联运

Beibu Gulf Intermodal Transport

职责 Responsibility	联系人 Contact	联系电话 Phone
北部湾联运区域/职责 Beibu Gulf Intermodal Transport	梁栋 (Liang Dong)	+86 19163796579

广西分部

Guangxi Branch Service

区域 Region	联系人 Contact	联系电话 Phone
桂北地区 Northern Guangxi	陈涛 (Chen Tao)	+86 15507808882
桂中南地区 Central-Southern Guangxi	李俊炫 (Li Junxuan)	+86 13877098998
桂东地区 Eastern Guangxi	谢润泽 (Xie Runze)	+86 18169797609

远海供应链

ILSTC Supply Chain Service

职责 Responsibility	联系人 Contact	联系电话 Phone
远海供应链 ILSTC Supply Chain Service	王须超 (Wang Xuchao)	+86 13728798224

04.潜力优 Exceptional Potential

连续8年保持两位数的增长，增速稳居全国沿海港口前列，今年将实现千万标箱大港目标。

Beibu Gulf Port has maintained double-digit growth for 8 consecutive years, with its growth rate consistently ranking among the top of coastal ports in China and will achieve the goal of becoming a major port with a throughput of 10 million TEUs this year.



04.潜力优 Exceptional Potential

站点覆盖广，班列辐射区域

跨18省

经75市

达163站

(自治区、直辖市)

Extensive Coverage: Covering 18 provinces, 75 cities, and reaching 163 stations.

同时

新通道班列

中欧班列

初步实现
无缝衔接

Seamless Connection: The new corridor has achieved initial seamless integration with the China-Europe Railway Express, marking a significant step forward in intermodal connectivity.



04.潜力优 Exceptional Potential

在中国内陆布局了

无水港16个

16 inland ports have been established in China.

在越南海防、马来西亚关丹设立了

陆海新通道分拨中心2个

2 distribution centers have been set up in Hai Phong, Vietnam, and Kuantan, Malaysia.



OPENING CEREMONY OF NEW INTERNATIONAL LAND-SEA TRADE CORRIDOR
HAIPHONG DINH VU DISTRIBUTION CENTER

国际陆海贸易新通道海防庭武分拨中心揭牌仪式



04.潜力优 Exceptional Potential

潜在优势货源支撑:

长江三峡地区: 整体分流2000万-3000万吨, 到北部湾港预计500万-600万吨;

平陆运河: 开通后年单向通过能力 8900 万吨, 2027 年预计贡献 4000万吨货运量;

临港产业: 到2027年, 中金、东方希望等临港企业预计可提供超3000万吨货源运量, 提供可持续货源。

Potential Cargo Sources:

Changjiang Three Gorges Region: Overall diverted volume of 20-30 million tons; estimated 5-6 million tons to Beibu Gulf Port.

Pinglu Canal: Annual one-way capacity of 89 million tons after launch; estimated 40 million tons of cargo volume in 2027.

Local Industries: Over 30 million tons of cargo volume available in 2027, offering sustainable cargo source support.



04.潜力优 Exceptional Potential

“十四五”期间，北部湾港集团投入约300亿元重点推进北部湾国际门户港建设。

Over the Past Five Years, Beibu Gulf Port Group invested around CNY 30 billion to advance the construction of Beibu Gulf International Gateway Port.

● 钦州港30万吨油码头 Qinzhou Port 300,000 DWT oil terminal

● 钦州港东航道扩建二期 (20万吨级) Qinzhou Port East Waterway Phase II Expansion (200,000 DWT navigable)

● 防城港赤沙1-2号散货泊位 (20万吨级) Fangchenggang Chisha No.1-2 Bulk Cargo Berths (200,000 DWT, 300,000 DWT hydraulic reserve)

● 北海邮轮码头 Beihai Cruise Terminal

● 北海铁山港榄根作业区多泊位工程 Multiple Berths at Beihai Tieshan Port Langen Operation Area

“十五五”期间，北部湾港集团计划投资近400亿元，推进港口能级提升。

For the Next Five Years, Beibu Gulf Port Group plans to invest about CNY 40 billion to upgrade port capacity.

● 钦州港大榄坪4-5号泊位二期南9-10号泊位扩建工程 Qinzhou Port Dalanping No.4-5 Berth Phase II, No.9-10 Berth Expansion

● 钦州港1-5号江海联运泊位 Qinzhou Port South No.1-5 River-Sea Intermodal Berths

● 防城港30万吨码头工程 Fangchenggang Port 300,000 DWT Terminal Project

● 防城港渔湾港区江海联运码头一期 Fangchenggang Port Yushan Operation Area River-Sea Intermodal Terminal Phase I

● 北海铁山港北暮作业区7-10号、19号至22号泊位工程 Beihai Tieshan Port Beimu Operation Area No.7-10 & 19-22 Berths

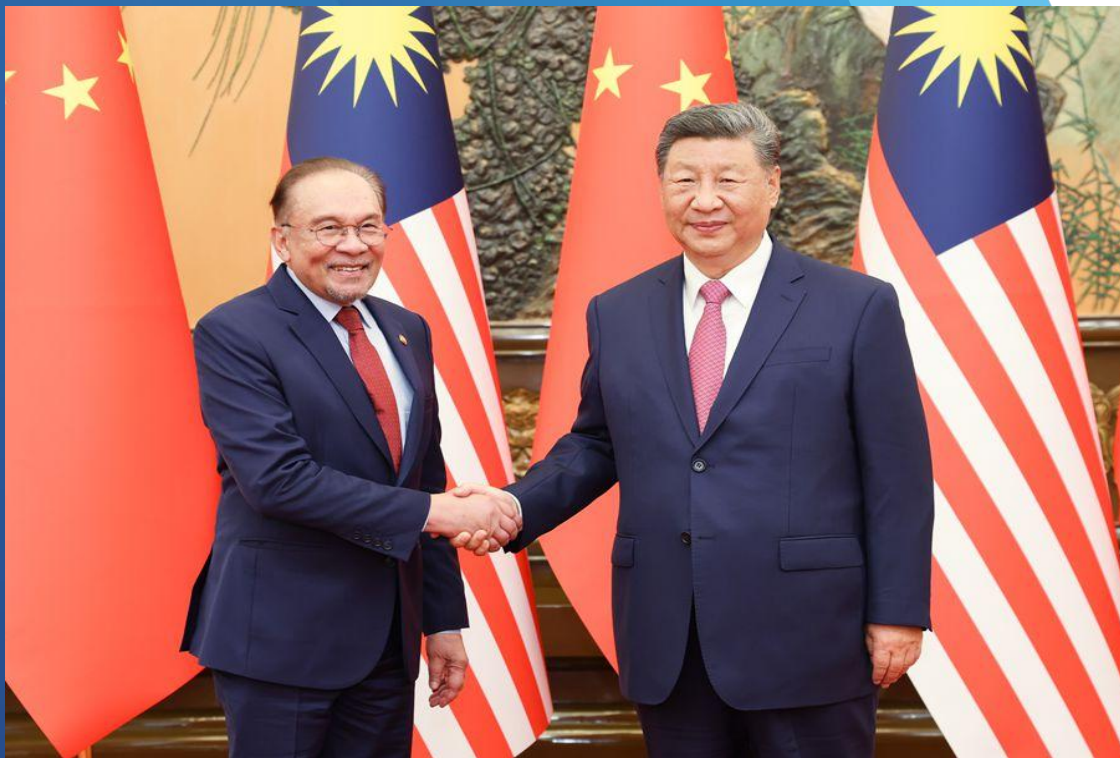
● 北海港沙尾作业区4号5号泊位工程 Beihai Port Shawei Operation Area No.4-5 Berths

马来西亚“港-产-园”合作情况

Overview of Port-Industry-Park Cooperation in Malaysia

“两国双园”和“港-产-园”模式

"Two Countries, Twin Parks" & "Port-Industry-Park" Model



中马“两国双园”项目是中国和马来西亚两国领导人直接倡议并亲自推动的国际合作项目。2011年，中马两国领导人就共建园区达成共识。2012年4月，中马钦州产业园正式开园。2013年2月，马中关丹产业园正式开园，正式成为中马钦州产业园的姊妹园，创造了“两国双园”模式下的两国经济合作创新典范。

The China-Malaysia "Two Countries, Twin Parks" concept is an international cooperation initiative proposed and promoted by the leaders of China and Malaysia. In 2011, the leaders of both nations reached a consensus on jointly developing the industrial parks. In April 2012, CMQIP was officially launched.

In February 2013, MCKIP was officially launched, and recognised as the sister park of CMQIP, creating an innovative model of bilateral economic cooperation under the "Two Countries, Twin Parks" framework.

北部湾港集团参与关丹港、关丹产业园的建设运营，充分发挥地缘优势，携手马来西亚主要合作伙伴IJM集团探索“港—产—园”联动发展模式，通过港口带动产业，产业支撑园区，园区反哺港口，三者互为支撑、协同发展，打造中马合作标杆项目。

Beibu Gulf Port Group has fully leveraged on its advantages as a diversified enterprise, driving industries through the port, supporting the park with industries, and the park reciprocating the port. The three support each other and develop in coordination, forming a "port-industry-park" coordinated development model.

关丹港位于马来西亚彭亨州关丹市，是马来西亚靠泊能力最大的散货公共码头，毗邻马中关丹产业园。2013年10月4日，在中马两国政府领导的共同见证下，北部湾港集团与马来西亚关丹港母公司怡宝工程（IJM）集团在马来西亚吉隆坡市签署股权转让协议，成为北部湾港集团在海外入股的第一个港口。

Kuantan Port is located in Kuantan City, Pahang, Malaysia. It is Malaysia's largest public bulk cargo terminal in terms of berthing capacity, and is adjacent to MCKIP. On October 4, 2013, under the joint witness of the leaders of the Chinese and Malaysian governments, Beibu Gulf Port Group and IJM Group signed an equity transfer agreement of Kuantan Port, marking Kuantan Port as the first port that Beibu Port Group invested in overseas countries.



关丹港共有24个泊位，包括2个15万吨级深水泊位以及棕榈油泊位、液体化工泊位、集装箱泊位、多用途泊位、杂货泊位及仓储设施等。

The Kuantan Port has 24 berths. These berths including 150,000 DWT deep-water terminals as well as berths for palm oil, liquid chemicals, containers, multi-purpose use, general cargo, and warehousing facilities.

北部湾港集团在关丹港新深水港投资建设和主导运营2个15万吨级深水码头，推动关丹港吞吐能力从2600万吨提升至5200万吨，成为马来西亚靠泊能力最大的散货公共码头，区域竞争力大幅提升。

Beibu Gulf Port Group has invested in and leads the operation of two 150,000 DWT deep-water terminals. This initiative has boosted Kuantan Port's throughput capacity from 26 million tons to 52 million tons, making it Malaysia's largest public bulk cargo terminal in terms of berthing capacity, thereby significantly enhancing its regional competitiveness.





北部湾港集团持续发挥两港互动优势，2018年，开通首条北部湾港—关丹港集装箱航线，运输时间由7-10天缩短至3-4天，陆续开通“关丹港—北部湾港—中国川渝多式联运航线”和“关丹港—北部湾港冷链精品航线”，两港已实现每周定期航线往来。

Leveraging the advantages of collaboration between the two ports, the Beibu Gulf Port Group launched the first container route between Beibu Gulf Port and Kuantan Port in 2018, reducing transportation time from 7-10 days to 3-4 days. The Group has since opened the "Kuantan Port-Beibu Gulf Port-China Sichuan/Chongqing Multimodal Transport Route" and the "Kuantan Port-Beibu Gulf Port Cold Chain Express Route." The ports now maintain regular weekly services.

2024年北部湾港与关丹港往来货物吞吐量11.86万吨，同比增长144.39%；2025年1-9月，两港往来货物吞吐量达8.1万吨，同比增长91%。

In 2024, the cargo throughput between Beibu Gulf Port and Kuantan Port reached 118,600 tons, a year-on-year increase of 144.39%.

From January to September 2025, the cargo throughput between the two ports reached 81,000 tons, an increase of 91% year-on-year.

在中马双方合作伙伴的共同努力下，2019年4月，关丹港正式获得马来西亚财政部的**自贸区认证**；2022年，关丹港荣获亚太港口服务组织（APSN）评选的“**亚太绿色港口**”称号，稳步提升港口综合影响力。

With the joint efforts of Chinese and Malaysian partners, Kuantan Port been approved **Free Trade Zone** by Ministry of Finance of Malaysia in April 2019, and was awarded the "**Asia-Pacific Green Port**" title by APSN in 2022, steadily boosting its overall influence.



马中关丹产业园

Malaysia-China Kuantan Industrial Park

马中关丹产业园是中国与马来西亚设立的第一个国家级产业园区，也是马来西亚政府重点支持的项目，并被列入中国“一带一路”规划重大项目和跨境国际产能合作示范基地。

2013年开园以来，12次得到中马两国领导人的关注，园区发展成绩亮眼。

The Malaysia-China Kuantan Industrial Park(MCKIP) is the first national-level industrial park established by China and Malaysia. It is a project strongly supported by the Malaysian government and is included in the "Belt and Road" initiative as a significant project and a demonstration base for cross-border international production capacity cooperation.

Since officially opened on February 5, 2013, MCKIP has received attention from leaders of both Chinese and Malaysian governments for 12 times, achieving remarkable development results.

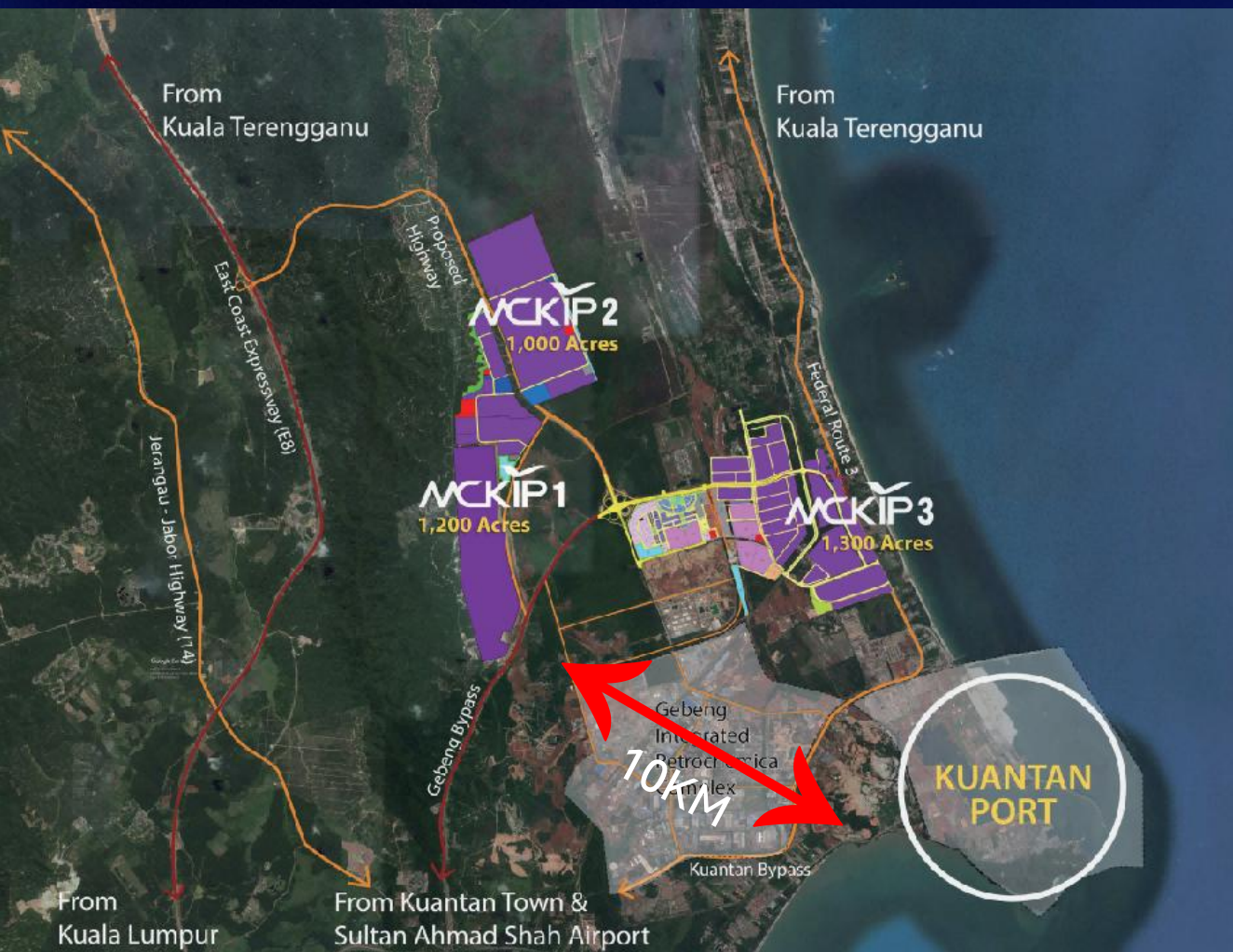




当前，我们正按照中马联合声明的要求，通过“硬联通”强化港口、园区等基础设施建设，以“软联通”创新园区管理模式，从**空间升级、产业升级、服务升级、智能升级、互动升级**五个方面推进提质升级发展。

Currently, we are fully advancing MCKIP's quality enhancement and upgrading in accordance with the requirements of the China-Malaysia Joint Statement.

MCKIP focuses on comprehensive upgrade and development. It strengthens infrastructure, including the Port and the Park, through "physical connectivity," and innovates the park management model through "soft connectivity." The Park will advance quality-focused upgrades in five key areas: **Spatial Upgrades, Industrial Upgrades, Service Upgrades, Intelligent Upgrades, and Interactive Upgrades.**



—园区**17公里**规划面积，积极谋划和布局打造“一园多区”模式

MCKIP covers a planned area of **17 square kilometers** and plans to build a “one park, multiple zones” model.

—入园项目**18个**，首个入园项目联合钢铁打造马来西亚首条全流程钢铁生产线。

18 projects have entered the park, first project ASSB set up the first full-process steel production line in Malaysia.

—协议投资超**68亿美元**

Investment Commitment: The agreed-upon investment exceeds **6.8 billion USD**.

—累计工业总产值超**140亿美元**，项目全部达产后可为当地创造就业岗位约**2万个**

The total industrial output value exceeds **14 billion USD**.
Employment Creation: The park could create approximately **20,000 jobs** for the local community.

—每年为关丹港贡献吞吐量超过**1000万吨**

Port Contribution: The park contributes **over 10 million tons of cargo throughput** to the Kuantan Port annually.



联合钢铁 Alliance Steel



新迪轮胎 Maxtrek Tyre



IPC管桩厂 IPC Piling



骆驼电池 Camel Battery

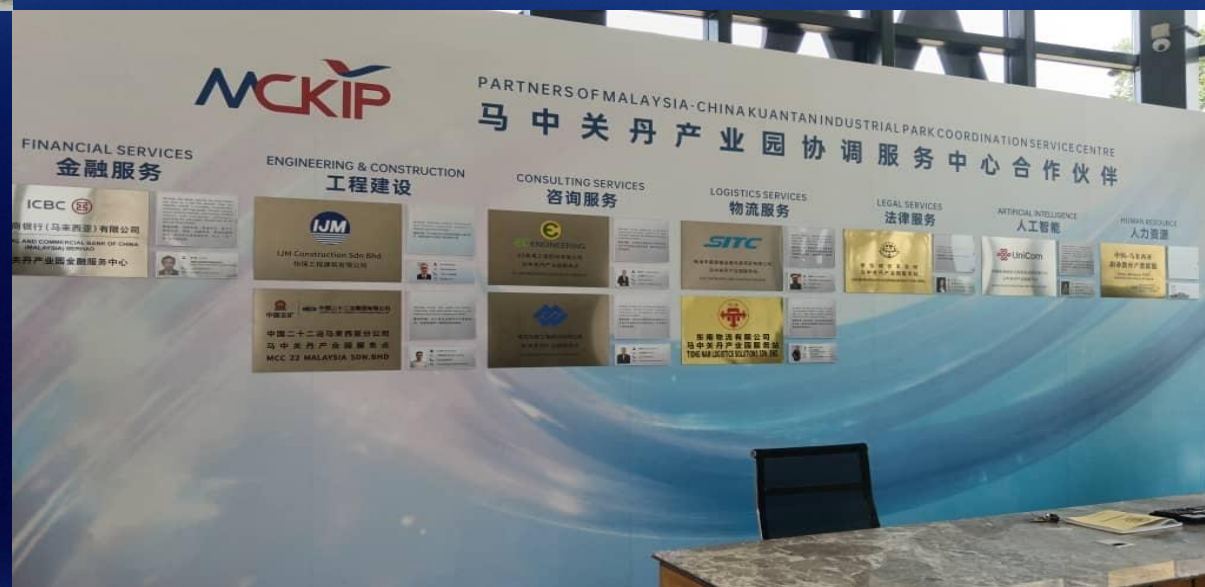


北部湾港集团投资建设关丹产业园275KV变电站，满足入园企业用电需求。

Beibu Gulf Port Group has invested in and built the 275KV substation in MCKIP to meet the electricity needs of enterprises.

设立协调服务中心，推动金融、工程、咨询、法律等领域12家顾问公司为园区企业提供一站式服务。

12 consulting firms specializing in finance, engineering, consulting, law and other fields cooperate with MCKIP Coordination Service Centre, providing one-stop services for enterprises in the park.





马来西亚东海岸铁路线路示意图



随着2027年马来西亚东海岸铁路全面通车，产业园将依托“港口+铁路+园区”协同优势，通过多式联运提升马来西亚东西海岸货物处理效率，同时吸引更多东亚货物经关丹港集散，借助马东铁衔接巴生港，进一步辐射南亚、欧洲、非洲等地区，进一步促进区域经济繁荣。

With the scheduled full operation of the East Coast Rail Link (ECRL) in 2027, MCKIP will leverage the synergies of the "port + railway + park" model to enhance the cargo handling efficiency between Malaysia's East and West Coasts through multimodal transport, and contribute to the economic development of the East Coast, attract more East Asian goods to Kuantan Port for distribution, connect to Port Klang via ECRL, radiate to South Asia, Europe, Africa, and foster regional economic prosperity.



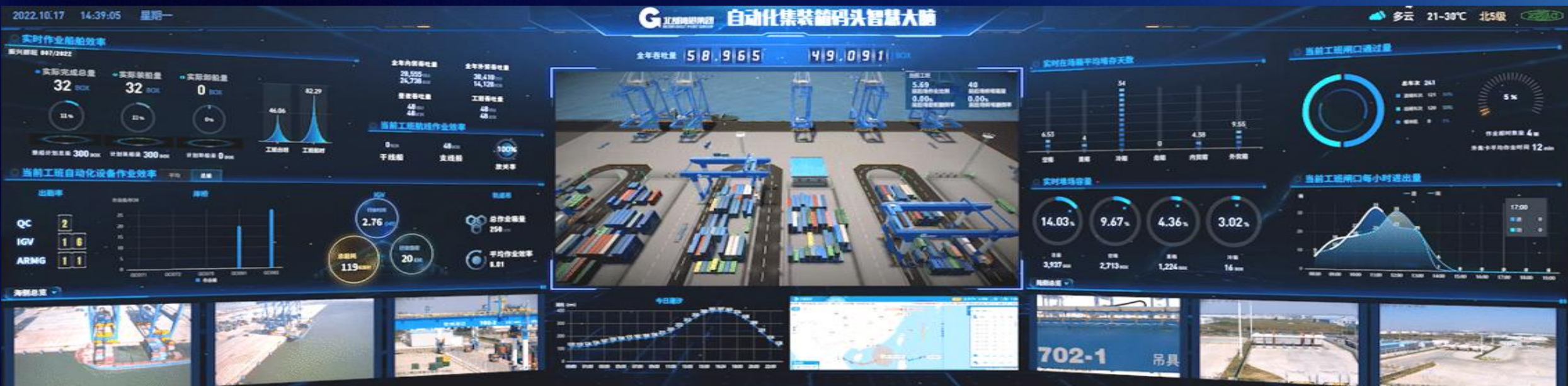
迈向下一代港口

Towards a New-Generation Port

迈向下一代港口 Towards a New-Generation Port

一是共建“智慧+绿色”港口引领下一代港口发展。

Firstly, we will jointly build "smart + green" ports to lead the development of the next generation of ports.



北部湾港集团将以国际陆海新通道（广西）智慧水运网建设为基础，打造全球模板，推动AI技术在水运全链条、全场景的创新应用。
Beibu Gulf Port Group will leverage the construction of the Smart Water Transportation Network for the New International Land-Sea Trade Corridor (Guangxi) as its foundation, create a global template, and promote the innovative application of AI technology across the entire chain and scenarios of water transportation.

推动港口、航运、船闸一体化调度、江河海一体化调度，实现广西内河通过江海联运直达东南亚和马来西亚各港口。

We will promote the integrated dispatching of ports, shipping, and ship locks, as well as the integrated dispatching of river-sea systems, to achieve efficient and convenient passage in Guangxi's inland rivers connect directly link to Southeast Asia and various Malaysian ports via river-sea intermodal transport.

迈向下一代港口 Towards a New-Generation Port

一是共建“智慧+绿色”港口引领下一代港口发展。

Firstly, we will jointly build "smart + green" ports to lead the development of the next generation of ports.

联合参与制定中马绿色港口标准——推广LNG动力船舶、光伏供电等清洁能源、优化港口节能工艺、共建船舶尾气监测体系，助力双方实现“双碳”目标。

Beibu Gulf Port Group will jointly participate in formulating China-Malaysia green port standards. This includes promoting clean energy (such as LNG-powered vessels and photovoltaic power supply), optimizing port energy-saving processes, and jointly building a ship exhaust gas monitoring system to help both sides achieve their "dual carbon" goals.



二是强化通道与航线联动，织密“陆海双循环”网络。

Secondly, we will strengthen the linkage between corridors and shipping routes to weave a tighter "land-sea dual circulation" network.

依托平陆运河2026年通航、马东铁2027年通车的契机，推动“北部湾港—关丹港—马东铁—东盟腹地”多式联运体系升级，进一步缩短中马货物运输时效。

Leveraging the commencement of navigation of the Pinglu Canal in 2026 and the full operation of the ECRL in 2027, we will upgrade the multimodal transport system linking "Beibu Gulf Port – Kuantan Port – ECRL – ASEAN hinterland" to further shorten the cargo transportation time between China and Malaysia.



三是深化“港—产—园”协同，激活产业合作新动能。

Thirdly, we will deepen the coordination of the "port-industry-park" model to unlock new drivers for industrial cooperation.

依托关丹港自贸区政策，在港口周边规划建设跨境电商保税仓、大宗商品集散中心，推动“港口贸易+园区制造”深度融合。联合开展“中马产业对接会”，聚焦人工智能、绿色能源等新兴领域，吸引两国企业入驻园区，共同培育跨境产业链供应链。

Leveraging the free trade zone policy of Kuantan Port, we will plan and build cross-border e-commerce bonded warehouses and bulk commodity distribution centers around the port, promoting the in-depth integration of "port trade + park manufacturing".

四是完善合作机制，保障合作长效推进。

Fourthly, improve cooperation mechanisms to ensure the long-term advancement of cooperation.

建立中马港口联盟常态化沟通机制，聚焦航线拓展、物流协同、技术创新等议题开展专项对接。共同争取两国政府政策支持，如扩大启运港退税试点范围、简化中马货物通关流程、优化跨境资金结算便利度。

We suggest to establish a regular communication mechanism the China-Malaysia Port Alliance (CMPA), focusing on route expansion, logistics synergy, and technological innovation for specialized discussions. We will jointly seek policy support from both governments, such as expanding the scope of the departure port tax refund pilot, simplifying the China-Malaysia cargo customs clearance process, and optimizing the convenience of cross-border capital settlement.

热忱欢迎朋友们多到北部湾港走走看看， 探索合作商机、共享发展成果！

Sincerely welcome to visit Beibu Gulf Port!

Let us hold hands to explore cooperation opportunities, achieve
win-win coopeartion!



北部湾港集团
微信公众号



北港股份
微信公众号



北港物流
微信公众号