



Gateway to the World Grounded for Mutual Success Writing a New Chapter in China-Malaysia Cooperation

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China-ASEAN Free Trade Area Version 3.0



- **The China-ASEAN Free Trade Area Version 3.0** includes nine new chapters covering digital economy, green economy, supply chain connectivity, standards, technical regulations, and conformity assessment procedures, customs procedures and trade facilitation, sanitary and phytosanitary (SPS) measures, competition and consumer protection, micro, small, and medium-sized enterprises (MSMEs), and economic and technical cooperation.
- The comprehensive conclusion of the Version 3.0 negotiations has established **a more stable, secure, and efficient "bridge of connectivity" for the regional economy, further strengthening the industrial and supply chain ties between China and Malaysia.**



Ports serve as both "gateways" connecting the world and "engines" driving economic growth

Since its integration and restructuring in 2020, under the direct leadership of the Fujian Provincial Party Committee and Provincial Government, and with the guidance and support of the Ministry of Transport, Fujian Port Group has been fully advancing the transformation and upgrading of ports, leading to a consistent rise in comprehensive strength.

The competitiveness of Fujian ports has been significantly enhanced



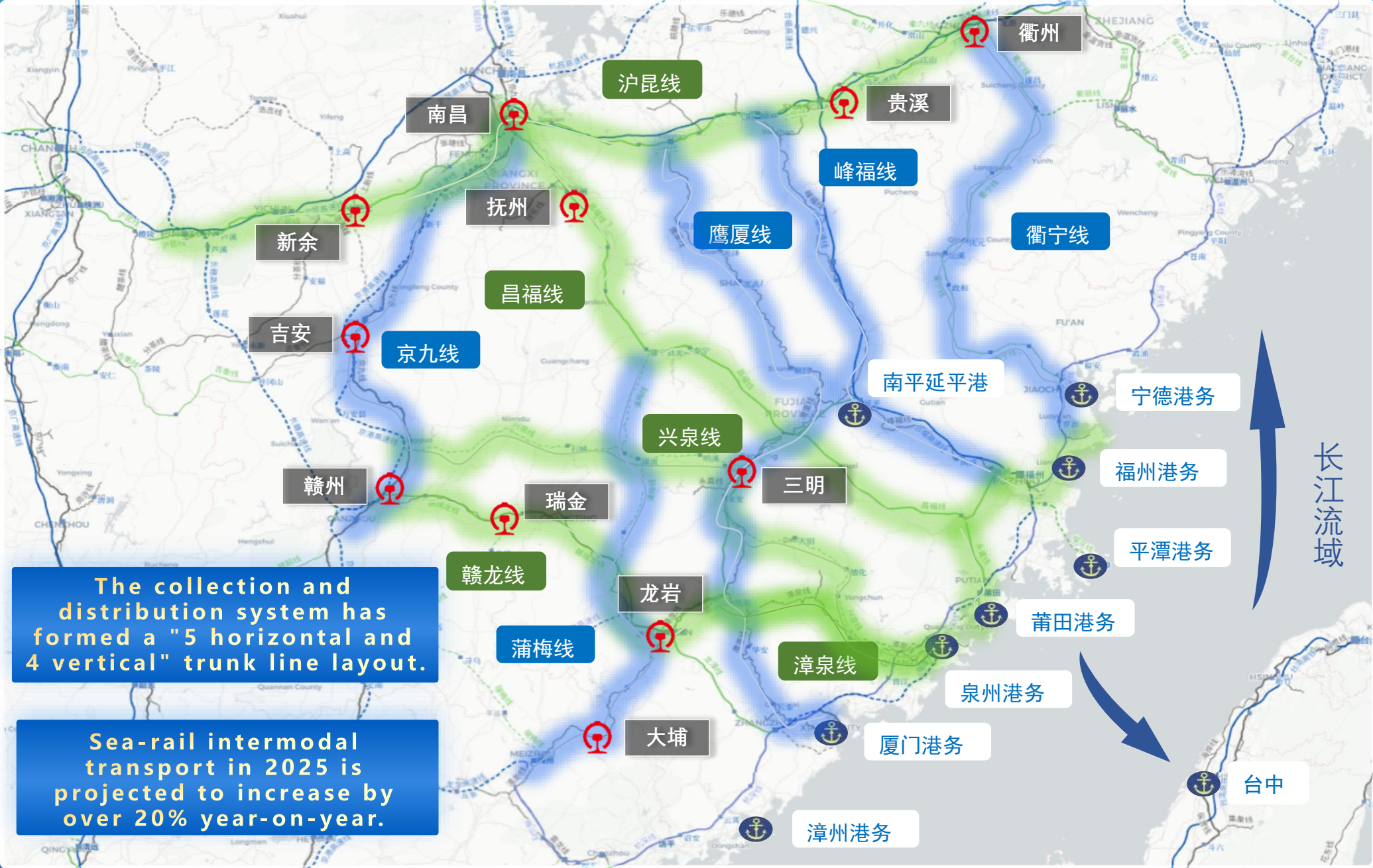
- The port currently operates **164** operational berths, capable of accommodating the largest vessels, including **200,000-ton container ships** and **400,000-ton dry bulk carriers**, with a **300,000-ton crude oil berth** under construction. Stretching over **30,000 meters** of quay line, the port connects coastal areas from Ningde to Chaozhou.
- Fujian Province's port cargo throughput has surpassed **700 million tons**. Xiamen Port now ranks **13th** globally in container throughput, maintaining the world's **second-highest** handling efficiency, while its port connectivity stands at **11th place** globally.

Building a Southeast Land-Sea Transport Corridor

We have continuously expanded our shipping network since the integration and restructuring:

- A total of **72 new container routes** have been launched, bringing the **total number of routes to 260**.
- These routes provide direct access to **157 ports across 55 countries**.
- Among them, **23 direct routes** have been established with Malaysian ports (**20 from Xiamen Port and 3 from Fuzhou Port**).

Building a Southeast Land-Sea Transport Corridor



Leading the way in smart and green transition to set a development benchmark.

Smart Ports



Xiamen Hairun Port

- Utilizing technologies such as the Intelligent Terminal Operating System (iTOS), Internet of Things, and unmanned driving, it has completed China's first terminal-wide and full-process intelligent transformation of a traditional container terminal, earning recognition as one of China's first batch of four-star smart ports.



Fuzhou Jiangyin Port

- Leveraging AI vision technology, it enables round-the-clock monitoring of terminal operations, achieving a dual enhancement of efficiency and safety.

Green Ports



New Energy Applications

- Vigorous efforts have been made to promote new energy adoption in vessels, electrification of mobile machinery, and clean energy utilization. Five terminal companies have been recognized as four-star "China Green Ports," while Xiamen Container Terminal Group has been honored with the "Asia-Pacific Green Port" award.

Upgrading the level of opening-up and expanding cooperation space.



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Acquiring equity in the
Hambantota Port
in Sri Lanka



developing the "Two Countries,
Twin Parks" project between
China and Indonesia



engaging in port and shipping
investments as well as logistics
information interconnection
cooperation with PSA

ASEAN and Fujian

- ASEAN is Fujian Province's **largest trading partner**, with trade between Fujian and ASEAN **exceeding 300 billion yuan** in the first three quarters of this year.
 - Malaysia is Fujian's **second-largest investment destination, third-largest source of foreign investment, and fourth-largest trading partner** within ASEAN.
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- **Port Klang established sister port relationships** with Xiamen Port and Fuzhou Port in 2015.
 - From January to September 2025, container exchanges between Fujian Port Group and ASEAN countries reached **1.7316 million TEUs, a year-on-year increase of 12.25%**. Among these, container exchanges with Malaysia amounted to **458,100 TEUs, up 16.19% year on year**.



Future Directions for Cooperation

Port Industry Investment

- Jointly invest in the construction or expansion of ports and collaborate in areas such as infrastructure development, equipment procurement, and technology introduction.
- Promote businesses from both sides to engage in investment activities for port-served industries near each other's ports.

Development of Ports, Shipping, and Trade

- Jointly plan and optimize shipping routes, increase flight frequency, and collaboratively develop new markets and cargo sources.
- Promote the coordinated development of port clusters and urban agglomerations on both sides, attracting globally competitive major traders, retailers, and supply chain service providers to join the alliance.



Future Directions for Cooperation

Building Smart and Green Ports

- Enhance exchanges on the application of new technologies such as artificial intelligence, autonomous driving, blockchain, and big data, and promote the deep integration of information technology with port operations.
- Deepen cooperation in areas such as energy conservation, emission reduction, the utilization of clean energy, and the development of green equipment, jointly enhancing the sustainable development capabilities of the ports of both sides.

Establishing Cooperation Platform

- Share operational information, market trends, and policies and regulations, improve mechanisms for mutually beneficial cooperation and dialogue, and jointly participate in the formulation of international standards for shipping and ports.
- Explore mechanisms for personnel exchanges and training, conduct high-level exchanges, carry out joint media initiatives, and strengthen cultural interactions.





“Ports Linking the Four Seas Shipping Reaching the Five Continents Trade Spanning the Globe”

Fujian Port Group is committed to being guided by the consensus between the leaders of China and Malaysia on building a community with a shared future. With an open and inclusive approach, we aim to deepen mutual understanding, strengthen emotional ties, enhance mutual trust, and boost collaboration with our Malaysian partners.



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Thanks!

